



**McCarthy &
Schiering**

WINE MERCHANTS, INC.

VINTAGE SELECT BUYERS' CLUB NEWSLETTER

WWW.MCCARTHYANDSCHIERING.COM

SEPTEMBER, 2019

TERRAZAS DE LOS ANDES - MENDOZA

The Terrazas de los Andes winery is located in the Lujan de Cuyó region of Mendoza's Uco Valley in Argentina. Their vineyards are located in the foothills of the Andes, making it the highest estate in the Mendoza region, with altitudes varying between 3,214 ft. and 5,315 ft. They cover over 525 hectares, which when put in perspective is about the size of Lower Manhattan. Las Compuertas is their oldest vineyard, planted to Malbec in 1929. All of the fruit is hand harvested, and the diurnal shift, the difference between day and night temperatures, helps preserve acidity, taming the rich tannins of the region's fruit. You can sample these wines on Saturday, September 28th at both shops.

2017 Terrazas de los Andes Torrontes

Mendoza 20.00 16.60VS

2017 Altos la Plata Malbec

Mendoza 15.00 12.45VS

2017 Altos la Plata Cabernet Sauvignon

Mendoza 15.00 12.45VS

2017 Terrazas de los Andes Malbec Reserva

Mendoza 23.00 19.09VS

2014 Terrazas de los Andes Malbec Single Vineyard

'Las Compuertas' 35.00 29.05VS

Taste these wines on Saturday,

September 28th at both shops from 11AM-5PM

2015 DEVONA PINOT NOIR

After leaving Abeja, Molly and John Abbott started their own winery Devona, and make four wines—Chardonnay, Pinot Noir, Merlot, and Cabernet Sauvignon. The new addition is the Pinot Noir. The 2015 Devona Pinot Noir 'Freedom Hill Vineyard' is made with old vine Pommard and Wadenswil clones from cooler sites in the fabled vineyard. It has exceptional dried cherry and red plum aroma and flavor. This is a great bottle to set aside for Thanksgiving.

2015 Devona Pinot Noir 'Freedom Hill Vineyard'

Oregon State 60.00 49.80VS

*VISIT AT THE SHOPS

G.D. VAJRA - PIEMONTE

G.D. Vajra is located at the highest elevation in the commune of Barolo, in a village called Vergne. The Vajra family owns vineyards in Bricco Dell Viole, Fossati, La Volta, and Coste di Vergne. Most of the vineyards were planted back in 1947 by Aldo Vaira's father. The winery was begun in 1972, with their first vintage in 1978. Francesca Vaira will be in the shops on Saturday, September 21st to sample the family wines.

2017 G.D. Vajra Rosso

Langhe 15.00 12.45VS

2017 G.D. Vajra Dolcetto d'Alba

'Coste & Fossati' 23.00 19.09VS

2017 G.D. Vajra Barbera d'Alba

20.00 16.60VS

2017 G.D. Vajra Nebbiolo

Langhe 23.00 19.09VS

2015 G.D. Vajra Barolo 'Albe'

38.00 31.54VS

Taste these wines on Saturday,

September 21st at both shops from 11AM-5PM

Francesca Vaira will be at the Ravenna shop from 11:30AM-2:00PM

and at the Queen Anne shop from 2:30PM-5PM

TAILLE AUX LOUPS — LOIRE VALLEY

Jacky Blot, the proprietor of Domaine de la Taille aux Loups and Domaine de la Butte in the Loire Valley has been called the 'Maestro of Monlouis'. His viticulture is organic—he hand harvests, uses only wild yeasts, long open air maceration, barrel fermentations, and no malolactic conversions—he just doesn't make a big deal about it! The wines are stunning, rich with complex fruit flavors—white peach, apricot, and honeydew melon for the whites, and a Bourgeuil Rouge that is all about red and black fruits fresh off their canes. Before buying his properties, he was a wine broker, and you can see his palate in the wines he crafts.

2017 Domaine de la Taille aux Loups Montlouis

'Remus' 40.00 33.20VS

2017 Domaine de la Taille aux Loups Montlouis

'Clos de Mosny Monopole' 50.00 41.50VS

2018 Domaine de la Butte Bourgeuil

'La Pied de la Butte' 32.00 26.56VS

The two prices reflected in this newsletter are the regular retail and the Vintage Select discount price. The Vintage Select Club is a buyer's club which saves you 17% on wine purchases (paid by cash or check) whether you buy them by the case or by the bottle. In addition, you are emailed this monthly newsletter which details new releases, special prices and gives you advance notice of the arrival of hot new wines.

Lifetime membership fee is \$100. Be sure that you're getting the most for your money...join the Vintage Select Club.

2016 DROUHIN PINOT NOIR

The 2016 vintage was the third consecutive season of warm, dry growing conditions in the Willamette Valley. A cooler September produced wines with rich flavors and layers of complexity. The 2016 Domaine Drouhin Pinot Noir has an aroma of dark cherries and plums, with violet scents and a classic Drouhin Pinot Noir texture—silky.

2016 Domaine Drouhin Pinot Noir

Dundee Hills 42.00 34.86VS

FEATURED WINES: VINS DE SAVOIE

Located in the foothills of the Alps, Vin de Savoie AOC has three distinct areas—the south shore of Lake Geneva, the hill country around the north end of Lac de Bourget, and the densely planted area south of Chambéry. Vines are planted on steep slopes, and while their elevation makes one think cool, most vineyards enjoy a perfectly warm microclimate. A few miles from Chambéry, the famous villages of Cruet, Arbin, Montmelian, Chignin, and Apremont line the banks of the Isère River. On the south-facing hillsides (*between 820 feet above sea level to 1804 feet above sea level*), some of Savoie's finest wines are made. The racy acidity gives the white wines a flavor one could say is mountain fresh, or alpine clean, with a honeydew melon note that matches the local Raclette cheese.

2018 Domaine de l'Idylle Cruet

Vin de Savoie 15.00 12.45VS

2017 Domaine Labbé Abymes

Vin de Savoie 15.00 12.45VS

2017 Domaine Ravier Abymes

Vin de Savoie 15.00 12.45VS

2017 13 Lunes Apremont

Vin de Savoie 20.00 16.60VS

2018 Les Rocailles Apremont

Vin de Savoie 15.00 12.45VS

2017 Domaine Jean Vullien Roussette (Altesse)

Vin de Savoie 18.00 14.94VS

2017 Domaine Jean Charles Girard Madoux Chignin

Vin de Savoie 17.00 14.11VS

*Taste a selection of Savoie wines on Saturday,
September 7th at both shops from 11AM-5PM*

2017 KEVIN WHITE REDS

Kevin White crafts great value reds from fruit sourced in the Yakima Valley. The 2017 Kevin White Red 'La Fraternité' is a blend of 67% Grenache, 25% Mourvèdre, and 8% Syrah from Upland, Boushey, and Olsen Vineyards that shows spicy berry fruit aromas with hints of game and minerals. The 2017 Kevin White Syrah 'En Hommage' is 100% Syrah from Olsen and Boushey Vineyards. It has a pretty bouquet with violets and black currants, and shows blue fruit flavors of black plums and blueberries on the palate. Taste these wine on Saturday, September 14th at both shops.

2017 Kevin White Red 'La Fraternité'

Yakima Valley 30.00 24.90VS

2017 Kevin White Syrah 'En Hommage'

Yakima Valley (Limited) 30.00 24.90VS

*Taste these wines on Saturday,
September 14th at both shops from 11AM-5PM*

2018 ANDREW WILL WHITES

We tend to think of luscious red wines when the name Andrew Will comes up, but the Camarda's have small quantities of Sauvignon Blanc and Semillon growing in their Two Blondes Vineyard in Yakima Valley. In 2018, Chris and Will have crafted two tasty whites in very limited quantities. Seeking lower alcohol levels and softer textures, these are two fine wines for local seafoods. Taste these wines on Saturday, September 14th at both shops.

2018 Andrew Will Sauvignon Blanc 'Cuvée Lucia'

'Two Blondes Vineyard' 26.00 21.58VS

2018 Andrew Will Semillon 'Cuvée Lucia'

'Two Blondes Vineyard' 26.00 21.58VS

*Taste these wines on Saturday,
September 14th at both shops from 11AM-5PM*

2018 TWO VINTNERS 'O.G.'

They are many reasons not to like the color orange, and many revolve around weird wines. When we first tried the Two Vintners Dry Gewürztraminer 'O.G.' we were skeptical, but now in its six vintage, we are coming around. Only 85 cases of this strikingly pretty wine are made each year. The fruit is from Olsen Vineyard in Yakima Valley and sees extended maceration for 55 days. It is fully dry and perfect for serving with Thai food, especially spiced shrimps.

2018 Two Vintners Dry Gewürztraminer 'O.G.'

'Olsen Vineyard' 29.00 24.07VS

Ravenna Shop

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ravenna@mccarthyandschiering.com

Queen Anne Shop

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(206) 282-8500

FAX (206) 284-2498

queenanne@mccarthyandschiering.com

CHÂTEAU PESQUIÉ

Frédéric Chaudière, one of the two brothers who own and run Château Pesquié visited the shops to discuss the family's dedication to the Ventoux region. The terroir of Château Pesquié is one of the coolest microclimates in the southern Rhône Valley, having great mineral diversity from the mainly limestone soils. Located on the east side of the Rhône Valley, around the villages of Gigondas and Vacqueyras, Frédéric likes to say his wines are a blend of the Southern and Northern Rhône styles. The wines represent exceptional value when compared to neighboring appellations. If you like Gigondas and Vacqueyras, be sure to give these a try.

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| 2016 Château Pesquié Blanc 'Terrasses' | | |
| <i>Vin de France</i> | 14.00 | 11.62VS |
| 2016 Château Pesquié Rouge 'Terrasses' | | |
| <i>Ventoux</i> | 14.00 | 11.62VS |
| 2016 Château Pesquié Rouge 'Quintessence' | | |
| <i>Ventoux</i> | 22.00 | 18.26VS |
| 2014 Château Pesquié Rouge 'Artemia' | | |
| <i>Ventoux</i> | 40.00 | 33.20VS |

ANTINORI

The 2015 Chianti Classico Riserva Marchese Antinori is made with Sangiovese from the Tignanello estate, with 10% Cabernet Sauvignon and Merlot. Antonio Galloni states it perfectly, "Crushed flowers, sweet red berries, mint, and sweet spice infuse a superb, beautifully layered Chianti Classico loaded with personality and character." The 2015 Badia a Passignano Gran Selezione is produced exclusively from the finest Sangiovese grapes from the namesake vineyard in the Chianti Classico region. The wine shows ripe red fruits, supple berry flavor, and velvety tannins. The 2016 Tenuta Guado al Tasso 'Il Bruciato' (*meaning burned*) is a blend 55% Cabernet Sauvignon, 30% Merlot, and 15% Syrah from a wooded portion of the 2,500 acre estate that experienced a major fire in the 1900's. It has an aroma of ripe red fruits, spices, and a hint of mint. On the palate, the Cabernet Sauvignon adds power, and the Syrah, a note of game.

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| 2015 Marchese Antinori Chianti Classico Riserva | | |
| <i>Tenuta Tignanello</i> | 46.00 | 38.18VS |
| 2015 Badia a Passignano Chianti Classico | | |
| <i>Gran Selezione</i> | 60.00 | 49.80VS |
| 2016 Antinori Tenuta Guado al Tasso 'Il Bruciato' | | |
| <i>Bolgheri</i> | 30.00 | 24.90VS |

FAST & FURIOUS

2018 RÉGIS MINET POUILLY-FUMÉ

Régis Minet's vineyards are located 750 feet above sea level in the hills on the east side of the Loire River. The soils are limestone and Kimmeridgian, imparting the wines with a distinctive character, quite different than Sancerre. The 2018 Régis Minet Pouilly-Fumé, with flinty, saline notes and racy acidity, is a zesty seafood wine, perfect for oysters.

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| 2018 Régis Minet Pouilly-Fumé | | |
| <i>Vieilles Vignes</i> | 27.00 | 22.41VS |

2017 ONTAÑÓN VIURA 'AKEMI'

Famous chef Felix Jimenez works with Bodegas Ontañón to produce a white Rioja, made from the indigenous Viura grape, from vineyards located on the high slopes of the Sierra de Yerga mountains in Rioja Baja. This wine is designed for sushi, with hints of grapefruit and white pepper.

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| 2017 Bodegas Ontañón Viura 'Akemi' | | |
| <i>Rioja</i> | 15.00 | 12.45VS |

2018 COMTE LAFON MÂCON-VILLAGES

The entry-level wine for Les Héritiers du Comte Lafon is their Mâcon-Villages, which incorporates fruit from each appellation where the domaine has vines—Uchizy, Viré, Chardonnay, and Bussières.

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| 2018 Les Héritiers du Comte Lafon Mâcon-Villages | | |
| | 28.00 | 23.24VS |

2018 HIPPOLYTE REVERDY

A perennial favorite, the 2018 Hippolyte Reverdy Sancerre has arrived and it is classic. As Kermit Lynch appropriately states, "the palate is expansive, then the nervosity makes its appearance, and the finish is dry and lipsmackingly good."

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| 2018 Hippolyte Reverdy Sancerre | | |
| <i>Verdigny</i> | 30.00 | 24.90VS |

2018 LE CALCINAIE VERNACCHIA

Tenuta Le Calcinaie is a small estate located three kilometers outside of the hilltop village of San Gimignano. The estate is named for the 'calce' or limestone soils on the property which give the 2018 Tenuta Le Calcinaie Vernaccia its mineral rich flavor and crisp acidity.

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| 2018 Tenuta Le Calcinaie Vernaccia | | |
| <i>'San Gimignano</i> | 18.00 | 14.94VS |

Queen Anne Hours

Tuesday-Friday 10:30-6:30

Saturday 10-6

Closed Sunday & Monday

Ravenna Hours

Tuesday-Friday 10:30-6:30

Saturday 10-6

Closed Sunday & Monday





WINE MERCHANTS, INC.

6500 Ravenna Avenue NE
Seattle, Washington 98115

Vintage Select Newsletter
SEPTEMBER, 2019

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Ravenna Shop
6500 Ravenna Avenue NE
Seattle, WA 98115
(206) 524-9500

Queen Anne Shop
2401B Queen Anne Ave N
Seattle, WA 98109
(206) 282-8500

Order Form Ravenna FAX 524-0310 Queen Anne FAX 284-2498

Just complete this order form and mail it in with your check or credit card #.

We will call or e-mail you when the wines arrive.

Name _____ Date _____

Phone No. work _____ home _____

Credit Card No. _____ Exp. Date _____

(Mastercard, Visa or American Express discount is 15%)

Check Enclosed _____ Pick-up at Ravenna QueenAnne

| Qty | Wine/ Producer | Retail | V.S. | Ext |
|----------------|----------------|-----------------------|-------------|-------|
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| Subtotal _____ | | 10.1% Sales tax _____ | Total _____ | |

TASTINGS AT BOTH SHOPS

Saturday September 7th 11AM-5PM *free*
A Selection of Wines from the Savoie

Saturday September 14th 11AM-5PM *free*
2018 Andrew Will Whites
2017 Kevin White Reds

Saturday September 21st 11AM-5PM *free*
G.D. Vajra — Piemonte

*Francesca Vaira will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30PM-5PM*

Saturday September 28th 11AM-5PM *free*
Terrazas de Los Andes - Argentina

VERY LIMITED QUANTITIES

- 2015 Guado al Tasso**
Bolgheri Superiore 130.00 107.90VS
- 2016 Seven Springs Pinot Noir 'Anden'**
Seven Springs Estate 100.00 83.00VS
- 2016 Klipsun Cabernet Sauvignon**
'Klipsun Vineyard' 165.00 136.95VS
- 2015 Carpineto Chianti Classico Gran Selezione**
Greve in Chianti 70.00 58.10VS
- 2015 Bond Red (Five Terroir Sites)**
Napa Valley 595.95 net each

*A selection of 2017 Domaine Michel Niellon white Burgundies
are available—please inquire.*