

VINTAGE SELECT BUYERS' CLUB NEWSLETTER

JULY, 2017

**LET SUMMER BEGIN
2016 CHINOOK ROSÉ**

For the 19th straight year, Chinook Rosé is a great way to begin summer. The 2016 Chinook Cabernet Franc Rosé is 100% Yakima Valley fruit, crushed specifically to be rosé (*not bled off-saignée*) and you can taste it. Recalling bing cherries right off the tree, there is a slightly tart, but deliciously fruit filled taste—a touch of that summery flavor.

2016 Chinook Cabernet Franc Rosé
Yakima Valley 17.00 14.11VS

**2017 MCCARTHY & SCHIERING
SUMMER CASE**

The 2017 McCarthy & Schiering Summer Case includes refreshing and crisp whites, medium bodied reds, and a dry rosé from France.

2016 Loimer Grüner Veltliner 'Lois'
Kamptal 15.00 12.45VS

2014 Hiruzta Txakolina
Getariako Txakolina 15.00 12.45VS

2015 La Val Albariño
Rías Baixas 14.00 11.62VS

2016 Domaine Jouclary Sauvignon
Pays d'Oc 12.00 9.96VS

2014 Colterenzio Chardonnay 'Alkirch'
Südtirol Alto Adige 13.00 10.79VS

2015 Domaine de Pajot Blanc
Côtes de Gascogne 11.00 9.13VS

2015 Bodegas Volver Tempranillo 'Paso a Paso'
La Mancha 11.00 9.13VS

2014 Domaine Vetriccie Rouge
Île de Beauté 11.00 9.13VS

2015 Domaine Jean-Michel Dupre Beaujolais-Villages
'Vignes 1940' 13.00 10.79VS

2015 Joseph Drouhin Pinot Noir
'Laforet' 16.00 13.28VS

2015 Charles Helfenbein Syrah 'La Syrah'
Collines Rhodaniennes 15.00 12.45VS

2016 Mont Gravet Rosé
Pays d'Oc 10.00 8.30VS

2017 McCarthy & Schiering Summer Case
In a cardboard box 129.95 net

**VISITS AT THE SHOPS
2015 KEVIN WHITE REDS**

The 2015 Kevin White Red 'La Fraternité' is a blend of 60% Grenache, 33% Mourvèdre, and 7% Syrah from Upland and Boushey Vineyards, and is a lively wine with aromatic layers of strawberries, raspberries, and violets. The 2015 Kevin White Syrah 'En Hommage' is 100% Syrah from Olsen Estates, Elephant Mountain Vineyard, and Boushey Vineyard, and shows flavors of blueberries, violets, black currants, and plums. As always, these are exceptional values.

2015 Kevin White Red 'La Fraternité'
Yakima Valley 28.00 23.24VS

2015 Kevin White Syrah 'En Hommage'
Yakima Valley 28.00 23.24VS

*Taste these wines on Saturday,
July 29th at both shops from 11AM-5PM
Kevin White will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30PM-5PM*

BENANTI - MOUNT ETNA

The vineyards of Benanti are located on the northern, eastern, and southern slopes of Sicily's Etna volcano, with the crus coming from these hillsides. In 1988, Giuseppe Benanti began a five-year study into local varieties, soils, and wine-making techniques, determining the ideal conditions for the Nerello Mascalese, Nerello Cappuccio, and Carricante grape varieties. Today the winery farms about 30 acres, producing close to 13,000 cases annually. Come in and sample these wines on Saturday, July 22nd at both shops.

2015 Benanti Bianco DOC
Etna 23.00 19.09VS

2014 Benanti Rosso DOC
Etna 23.00 19.09VS

2013 Benanti Nerello Cappuccio IGT
Etna 29.00 24.07VS

2013 Benanti Rovitello Rosso DOC
Etna (Pre-order) 45.00 37.35VS

2013 Benanti Serra della Contessa Rosso DOC
Etna (Pre-order) 45.00 37.35VS

*Taste these wines on Saturday,
July 22nd at both shops from 11AM-5PM*

The two prices reflected in this newsletter are the regular retail and the Vintage Select discount price. The Vintage Select Club is a buyer's club which saves you 17% on wine purchases (paid by cash or check) whether you buy them by the case or by the bottle. In addition, you are emailed this monthly newsletter which details new releases, special prices and gives you advance notice of the arrival of hot new wines.

Lifetime membership fee is \$100. Be sure that you're getting the most for your money...join the Vintage Select Club.

WINE OF THE MONTH 2016 POGGIO LA NOCE BÀJA

The grapes for the 2016 Poggio La Noce Falanghina 'Bàja' are grown in the Campi Flegrei area outside of Naples, in a vineyard located near the sea. 'Bàja' shows mineral notes, juicy fruitiness, and a splash of the saltiness of the sea. The soils are volcanic and sandy, with a strong presence of ash and lapilli. The vines are 25 to 50 year-old Falanghina grapes. (We can also comment that the label design is beautiful!)

2016 Poggio La Noce Falanghina 'Bàja'
Campi Flegrei 25.00 20.75VS

FEATURED WINES: VINHO VERDE - PORTUGAL

The Vinho Verde wine region, beginning just south of the Portuguese-Spanish border, is a group of nine sub-regions in the Douro Valley. Each has a unique micro-climate on mostly granitic soils. White Vinho Verde is very fresh and fruity with floral aromas, and shows lots of natural acidity, depending on the grape varieties used. The wines are lemon-straw in color, and usually made from local grape varieties—Loureiro, Arinto, Trajadura, Avesso, and Azal. Lower alcohols, ranging from 8.5% to 11%, are what make them great for summer sipping.

NV Dalila Vinho Verde
Portugal 8.00 6.64VS

2016 Arca Nova Vinho Verde
Portugal 10.00 8.30VS

2016 Aveleda Vinho Verde
Portugal 10.00 8.30VS

2015 Faisão Vinho Verde
Portugal 10.00 8.30VS

NV Orlana Vinho Verde
Portugal 10.00 8.30VS

NV FVine Vinho Verde
Portugal 11.00 9.13VS

NV Broadbent Vinho Verde
Portugal 11.00 9.13VS

2015 António Lopez Ribeiro 'ALR' Vinho Verde
Portugal 18.00 14.94VS

NV Broadbent Vinho Verde Rosé
Portugal 11.00 9.13VS

*Taste a selection of these wines on Saturday,
July 8th at both shops from 11AM-5PM*

JERMANN

Silvio Jermann and his son Michele produce wine at two wineries, the Cantina di Villanova and Cantina di Ruttars, near the Italian border with Slovenia. The Jermann estate comprises 400 acres of vines, organically farmed in the regions of Moraro, Farra d'Isonzo, and Dolegna del Collio.

2015 Jermann Pinot Grigio
Venezia Giulia 25.00 20.75VS

2015 Jermann Sauvignon
Venezia Giulia 30.00 24.90VS

2015 Jermann 'Vimnae'
Venezia Giulia 28.00 23.24VS

2014 Jermann Chardonnay 'Dreams'
Venezia Giulia 49.95 net

2016 Jermann Bianco 'Vintage Tunina'
Venezia Giulia 49.95 net

2016 LE GALANTIN ROSÉ

Domaine le Galantin farms 30 hectares of terraced vineyards located in Le Plan du Castellet in the tiny appellation of Bandol, located directly on the Mediterranean coast, just east of Marseille. Everything is hand harvested. It is a blend of 55% Mourvèdre, with the rest equally divided between Cinsault and Grenache. A complex nose of red fruits and citrus leads to a dry, blood orange flavored rosé that is perfect with summer grilled foods—from seafood to steaks.

2016 Domaine Le Galatin Rosé
Bandol 20.00 16.60VS

ALBARIÑO

Extended contact on the fine lees creates richly textured, exotic Albariños showing hints of tree fruits—peach and apricots. A salty sea breeze flavor and a mouthwatering mineral finish make it the perfect wine for clams and mussels. Two well respected wines are now in the market. The 2015 Do Ferriero Albariño shows a very juicy, lightly citrusy style. The 2015 Eidos de Padriñan Albariño has a more mineral style, with lots of bright acidity.

2015 Do Ferriero Albariño
Rías Baixas 25.00 20.75VS

2015 Eidos de Padriñan Albariño
Rías Baixas 22.00 18.26VS

Ravenna Shop

6500 Ravenna Avenue NE

Seattle, WA 98115

(206) 524-9500

FAX (206) 524-0310

ravenna@mccarthyandschiering.com

Queen Anne Shop

2401B Queen Anne Ave N

Seattle, WA 98109

(206) 282-8500

FAX (206) 284-2498

queenanne@mccarthyandschiering.com

SUMMER WHITES

The long days of summer are finally here and we have a great selection of interesting whites from around the globe. These are perfect for meals outdoors, deckside sipping, and just keeping cool.

2016 Château La Maroutine Blanc Bordeaux	12.00	9.96VS
2015 Senda Verde Treixadura Ribiera	13.00	10.79VS
2015 Guerrieri-Rizzardi Soave Veneto	13.00	10.79VS
2016 Paul Mas Picpoul de Pinet Côteaux du Languedoc	14.00	11.62VS
2016 Château Ducasse Blanc Bordeaux	16.00	13.28VS
2016 Nisia Verdejo Rueda	17.00	14.11VS
2014 Brezo de Grégory Perez Blanco Bierzo	17.00	14.11VS
2015 Giovanni Almondo Arneis Roero	17.00	14.11VS
2016 Commanderie de la Bargemone Blanc Coteaux d'Aix en Provence	17.00	14.11VS
2016 Big Salt White Oregon	17.00	14.11VS
2016 Bonny Doon Picpoul 'Beeswax Vineyard' Arroyo Grande	18.00	14.94VS
2016 Domaine Riffault Sancerre Blanc 'Cortem a Batis'	22.00	18.26VS
2015 Schloss Gobelsburg Grüner Veltliner 'Langenlois'	25.00	20.75VS
2014 Clos Ste. Magdeleine Blanc Cassis	35.00	29.05VS

*Taste a selection of these wines on Saturday,
July 15th at both shops from 11AM-5PM*

TERRE NERE BIANCO 'VIGNE NICHE'

Two new cru whites from Tenuta delle Terre Nere, 'Calderara Sottana' and 'Santo Spirito', are produced from 100% Carricante grapes from young and old vines. Carricante is a rare commodity in this D.O.C. overwhelmingly devoted to reds, accounting for only 4% of the appellation. Both wines are barrel-fermented and aged in large oak barrels. They have a creamy texture and work exceptionally well with Northwest seafoods. Less than 60 bottles of each were allocated to the Northwest.

2015 Tenuta delle Terre Nere Bianco 'Vigne Niche' 'Calderara Sottana' (Limited)	35.00	29.05VS
2015 Tenuta delle Terre Nere Bianco 'Vigne Niche' 'Santo Spirito' (Limited)	35.00	29.05VS

2014 J.L. CHAVE 'MON COEUR'

Jean-Louis Chave produces their Côtes-du-Rhône 'Mon Coeur' from eight vineyards in the areas of Valreas, Visan, Buisson, and Estargues. Low yields and high quality define the fruit they demand. The color is one's first clue—a deep dark violet hue on the edges. The aroma shows violets, tapenade, with a touch of cassis and blackcurrant. The flavor is cool fruits—blueberries and caneberrries. The intense flavor recalls fine Syrah from the North, yet this is all Southern fruit. It is a stellar value at \$25, and a great wine for summer sipping.

2014 J.L. Chave Côtes du Rhône Rouge 'Mon Coeur'	25.00	20.75VS
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2015 GRAILLOT CROZES-HERMITAGE

Alain & Maxime Graillet owns 50 acres of 30-year-old Crozes-Hermitage vines on the flat lands between the Rhône and Isère river. Made with 100% Syrah, the wine is aged in 1-3 year old barrels, purchased from Burgundy houses. It is powerfully Syrah, with game and minerals, a salty note, and lots of red currant flavor. This is a great wine for serving with grilled meats.

2015 Alain Graillet Crozes-Hermitage Rhône Valley	36.00	29.88VS
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Queen Anne Hours
Tuesday-Friday 11-7
Saturday 10-6
Closed Sunday & Monday

Ravenna Hours
Tuesday-Friday 10:30-6:30
Saturday 10-6
Closed Sunday & Monday





WINE MERCHANTS, INC.

6500 Ravenna Avenue NE
Seattle, Washington 98115

Vintage Select Newsletter

JULY, 2017

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Ravenna Shop
6500 Ravenna Avenue NE
Seattle, WA 98115
(206) 524-9500

Queen Anne Shop
2401B Queen Anne Ave N
Seattle, WA 98109
(206) 282-8500

Order Form Ravenna FAX 524-0310 Queen Anne FAX 284-2498

Just complete this order form and mail it in with your check or credit card #.

We will call or e-mail you when the wines arrive.

Name _____ Date _____

Phone No. work _____ home _____

Credit Card No. _____ Exp. Date _____

(Mastercard, Visa or American Express discount is 15%)

Check Enclosed _____ Pick-up at Ravenna Queen Anne

Qty	Wine/ Producer	Retail	V.S.	Ext
_____	_____	_____	_____	_____
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Subtotal _____		10.1% Sales tax _____	Total _____	

TASTINGS AT BOTH SHOPS

Saturday July 8th 11AM-5PM *free*
Vinho Verde - Portuguese Whites

Saturday July 15th 11AM-5PM *free*
Summer Whites

Saturday July 22nd 11AM-5PM *free*
Benanti - Mount Etna

Saturday July 29th 11AM-5PM *free*
2015 Kevin Whites Reds

Kevin White will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30PM-5PM

VERY LIMITED QUANTITIES

2016 Spottswoode Sauvignon Blanc Napa County/Sonoma County	40.00	33.20VS
2013 Felsina Cabernet Sauvignon 'Maestro Raro'	65.00	53.95VS
2014 Quilceda Creek Cabernet Sauvignon Columbia Valley	199.95	net
2014 Sinegal Sauvignon Blanc Napa Valley	45.00	37.35VS
2014 Sinegal Cabernet Sauvignon Estate Napa Valley	90.00	74.70VS
2014 Sinegal Cabernet Sauvignon Reserve Estate Napa Valley	174.95	net