

SEPTEMBER, 2014

AVENNIA

Three fine new wines from Avennia have just been released and we will taste these on Saturday, September 27th at both shops. The 2013 Avennia Sauvignon Blanc 'Oliane' is a delicious, crisp white perfect for local shellfish. The 2012 Avennia Red 'Justine' blends Mourvèdre, Grenache, and Syrah in a very Southern Rhône style. The 2012 Avennia Syrah 'Arnaut' is exceptional and all from Dick Boushey's Vineyard in the Yakima Valley.

2013 Avennia Sauvignon Blanc 'Oliane'		
Yakima Valley	25.00	20.75VS
2012 Avennia Red 'Justine'		
Columbia Valley	40.00	33.20VS
2012 Avennia Syrah 'Arnaut' Boushey Vineyard		
Yakima Valley	50.00	41.50VS

*Taste these wines on Saturday,
September 27th at both shops from 11AM-5PM*

VISITS AT THE SHOPS ONTAÑÓN - RIOJA BAJA

Bodega Ontañón is a family owned winery located in Rioja Baja. They farm 620 acres of vineyard land situated high in the Sierra Yerga Mountains, south of the River Ebro. Marketing Director Laine Boswell will visit the shops to pour samples of these wines and discuss the special aspects of the family's estate vineyards and wineries on Saturday, September 6th.

2013 Ontañón Clarete (Rosé)		
Rioja Baja	12.00	9.96VS
2012 Ontañón Viura Blanco 'Vetiver'		
Rioja Baja	12.00	9.96VS
2010 Ontañón Crianza		
Rioja Baja	13.00	10.79VS
2010 Ontañón Téon Crianza		
Ribera del Duero	15.00	12.45VS
2001 Ontañón Gran Reserva		
Rioja Baja	35.00	29.05VS

*Taste a selection of these wines on Saturday,
September 6th at both shops from 11AM-5PM
Laine Boswell will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30PM-5PM*

VISITS AT THE SHOPS CAIN VINEYARD & WINERY

Located high atop Spring Mountain, Cain is a 550 acre estate, of which 90 acres are devoted to Cabernet Sauvignon. Winemaker Chris Howell will be at the shops to sample the three different wines they make on Saturday, September 20th.

NV10 Cain Cuvée		
Napa Valley	33.00	27.39VS
2009 Cain Concept 'The Benchland'		
Napa Valley	57.00	47.31VS
2009 Cain Five Estate		
Spring Mountain District	120.00	99.60VS

*Taste these wines on Saturday,
September 20th at both shops from 11AM-5PM
Chris Howell will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30PM-5PM*

CHÂTEAU HAUT-SERRE CAHORS

At the beginning of the 1970s, Georges Vigouroux went looking for a place to plant a vineyard of Malbec on its historical terroir. After two years searching, he discovered Château de Haute-Serre, a property that had been abandoned since the destruction of the vineyard by phylloxera at the end of the 19th century. It took two years to clear the land and plant 160,000 vines. A chai was built in the rehabilitated old buildings. The passion here is for Malbec, and the wines are truly among the best of the region.

2012 Georges Vigouroux Blanc 'Gouleyant'		
Gaillac	12.00	9.96VS
2011 Château Lafleur de Haute-Serre		
Cahors	15.00	12.45VS
2010 Le Vassal de Mercuès		
Cahors	15.00	12.45VS
2010 Château de Haute-Serre 'Grand Vin Seigneur'		
Cahors (Limited)	30.00	24.50VS
2009 Château de Haute-Serre 'Grand Vin Seigneur'		
Cahors (Limited)	28.00	23.24VS

*Taste these wines on Saturday,
September 13th at both shops from 11AM-5PM
Bertrand Vigouroux will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30PM-5PM*

The two prices reflected in this newsletter are the regular retail and the Vintage Select discount price. The Vintage Select Club is a buyer's club which saves you 17% on wine purchases (paid by cash or check) whether you buy them by the case or by the bottle. In addition, you are mailed this monthly newsletter which details the new releases, special prices and gives you advance notice of the arrival of hot new wines.

Lifetime membership fee is \$100. Be sure that you're getting the most for your money...join the Vintage Select Club.

2012 CADENCE 'CODA'

Describing the 2012 Cadence 'Coda' is plain and simple—it's a steal of a deal. 'Coda' is the home for barrels of wines from Red Mountain sources that aren't selected to go into the flagship blends. The vintage produced big, ripe wines, with plenty of fruit, and it is obvious when one tries this 2012. It is hard to believe that this sells for \$25.

2012 Cadence Red 'Coda'

Red Mountain 25.00 20.75VS

2012 BETZ FAMILY RHÔNE WINES

After two years of challenging harvests, the Columbia Valley finally saw a normal vintage in 2012. Spring was moderate, and a gentle summer without heat spikes made the harvest begin early. Hot weather in August provided above average heat accumulation for the year. A long gentle autumn led to fully mature fruit being harvested. The wines are limited in supply.

2012 Betz Family Red 'Bésoleil'

Columbia Valley (Limited) 49.00 40.67VS

2012 Betz Family Syrah 'La Serenne'

Yakima Valley (Limited) 61.50 51.05VS

2012 Betz Family Syrah 'La Côte Rousse'

Red Mountain (Limited) 61.50 51.05VS

FEATURED WINES:

2011 TERRE NERE ETNA ROSSO

The 2011 Tenuta delle Terre Nere Etna Rosso are remarkable wines, each having a different character derived from the unique soils of Mount Etna. The Guardiola has a flavor reminiscent of Barolo from La Morra, the Santo Spirito tastes like Grand Cru Bugundy from Vosne-Romanée, the Calderara Sottana recalls Barbaresco, and the Feudo di Mezzo 'Il Quadro delle Rose' has a fine texture like a Chambolle-Musigny.

2011 Tenuta delle Terre Nere Etna Rosso

'Guardiola' 40.00 33.20VS

2011 Tenuta delle Terre Nere Etna Rosso

'Santo Spirito' (Limited) 40.00 33.20VS

2011 Tenuta delle Terre Nere Etna Rosso

'Calderara Sottana' 40.00 33.20VS

2011 Tenuta delle Terre Nere Etna Rosso

'Feudo di Mezzo' 40.00 33.20VS

2013 Tenuta delle Terre Nere Etna Bianco

21.00 17.43VS

2013 Tenuta delle Terre Nere Etna Olio di Oliva

21.00 net

2012 CÔTES DE CIEL REDS

The Holmes family owns and farms the renowned Ciel du Cheval Vineyard on Red Mountain. Richard Holmes has produced a selection of outstanding red wines, each made using estate fruit. The 2012 Côtes de Ciel Merlot has a bold aroma of blueberry and tea leaf. It is very full for Merlot but maintains the varietal character well, and it has a silky texture. The 2012 Côtes de Ciel Cabernet Sauvignon is a dramatic wine with a bold aroma of new wood and currants.

2012 Côtes de Ciel Merlot 'Ciel du Cheval'

Red Mountain 44.00 36.52VS

2012 Côtes de Ciel Cabernet Sauvignon

Red Mountain 52.00 43.16VS

2012 EROICA GOLD

The joint project between Chateau Ste. Michelle and Ernst Loosen named for Beethoven's third symphony, Eroica, was begun in 1999. The 2012 CSM Riesling 'Eroica Gold' combines natural Washington State acidity with botrytis influence, to yield a wine with amazing residual sugar. The fruit comes from two sources—Horse Heaven Vineyard and Viewcrest Vineyard. It offers hints of orange and peach in the aroma, lots of body, and a long, vibrant finish. The wine is a remarkable value considering the detailed winemaking that was required.

2012 CSM Riesling 'Eroica Gold'

Columbia Valley 30.00 24.90VS

2012 STOLPMAN ESTATE SYRAH

Located in the hills of California's Central Coast on a limestone outcropping, the Ballard Canyon AVA has eight grower-producers, and the founding father was Thomas Stolpman. He was enamored by three major limestone ridge lines in Santa Barbara County which provide an ideal location to grow Syrah. The 2012 Stolpman Estate Syrah jumps from the glass with a sanguine red fruit aroma, and a game and mineral note that is striking—recalling the best of Saint Joseph in the Rhône Valley. On the palate, the wine is fiery with spicy Syrah flavors—game, nuts, pepper, and red currants.

2012 Stolpman Estate Syrah

Ballard Canyon 28.00 23.24VS

2012 AU CONTRAIRE CHARDONNAY

A blend of Sonoma Coast Chardonnay vineyards aged in French oak for \$17 retail is surely a deal.

2012 Au Contraire Chardonnay

Russian River Valley 17.00 14.11VS

Ravenna Shop

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(206) 282-8500

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2012 NICOLAS PERRIN SYRAH

The Perrin family of Château de Beaucastel teamed up with Nicolas Joboulet to make wines from the Northern Rhône Valley. Their 2012 Maison Nicolas Perrin Syrah has a bold aroma of smoked meats and blackberries with a black pepper note. It shows intense Syrah character at a very attractive price. This is a wine to savor with fall meals—grilled meats, roast chicken, and peperonata.

2012 Maison Nicolas Perrin Syrah

Vin de France 16.00 13.28VS

2013 BECASSONNE BLANC

An estate wine, Domaine de la Becassonne is one of only a few estates devoted solely to white wine in the Rhône Valley. Owner André Brunel, known for his Les Cailloux Châteauneuf-du-Pape, produces this vibrant blend of 50% Roussanne, 20% Clairette, and 30% Grenache Blanc. Grown on clay and limestone soils, it has more natural acidity and minerality than most Côtes-du-Rhône Blancs. This is wonderful with scallops.

2013 Domaine de la Becassonne Côtes-du-Rhône Blanc

16.00 13.28VS

MORE 2013 SANCERRE

Another set of fine 2013 Sancerre wines has just landed in the city. As stated in last month's newsletter, the 2013 vintage in Sancerre saw cool, damp weather conditions and a later than normal harvest—among the latest in the past 40 years. The long winter and cold Spring delayed the harvest, and many growers had to fend off wet weather to bring in their grapes. The wines are fresh and have plenty of lime and citrus flavor. The acidity makes these wines complex, and they offer a refreshing contrast to the rounder 2012 vintage. These are great shellfish wines.

2013 Domaine de la Garenne Sancerre

23.00 19.09VS

2013 Pastou Sancerre Vieilles Vignes

'La Côte de Sury' 25.00 20.75VS

2013 Hippolyte Reverdy Sancerre

28.00 23.24VS

2013 Domaine Vacheron Sancerre

35.00 29.05VS

2010 MARCARINI BAROLOS

Marcarini is located in the heart of La Morra, where they farm 42 acres of vines. Marcarini, founded in the 1850s, was among the very first in the Langhe area to designate single vineyards on its labels, with 'Brunate' and 'La Serra' being the most famous. We are pleased to be able to offer small quantities of the 2010 Marcarini Barolos.

2010 Marcarini Barolo DOCG

'La Serra' (Limited) 39.95 net

2010 Marcarini Barolo DOCG

'Brunate' (Limited) 49.95 net

2011 FÈLSINA CHIANTI CLASSICO

We have been selling Fèlsina Chianti Classico since the 1983 vintage, and we have sold every vintage since then. There are very few wines about which we can make such a statement. The 2011 Fèlsina Chianti Classico is made with 100% Sangiovese from vineyards ranging from 320 to 420 meters above sea level in the region of Castelnuovo Berardenga in southeastern Chianti Classico. It has a classic dried cherry and red currant aroma. On the palate, there is a pleasing texture from silky tannins and Solvenian oak barrel aging. This is a great wine for veal dishes.

2011 Fèlsina Chianti Classico

Castelnuovo Berardenga 22.00 18.26VS

2013 TAMELLINI SOAVE

Gaetano and Pio Francesco Tamellini farm 23 hectare of exclusively Garganega grapes, using the pergola trellis system. The calcareous soil and south facing exposure allow the fruit to reach ideal ripeness. The family usually makes three different passes through the vineyard, harvesting only optimally ripe grapes. You can taste this in the rich and fragrant style of the wine. It is perfect for serving with lighter pasta dishes and pizza margherita.

2013 Tamellini Soave DOC

15.00 12.45VS

2013 ZARATE ALBARIÑO

Zarate farms 6.54 hectare in 11 vineyards in the villages of Sisán and Padrenda in the valley of Salnés. The vines are over 120 years of age. This is a delicious wine to serve with prawns.

2013 Zarate Albariño 'Val do Salnes'

Rías Baixas 25.00 20.75VS

Queen Anne Hours

Tuesday-Friday 11-7

Saturday 10-6

Closed Sunday & Monday

Ravenna Hours

Tuesday-Friday 10:30-6:30

Saturday 10-6

Closed Sunday & Monday





6500 Ravenna Avenue NE
Seattle, Washington 98115

Vintage Select Newsletter
SEPTEMBER, 2014

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Queen Anne Shop
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Seattle, WA 98109
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Order Form Ravenna FAX 524-0310 Queen Anne FAX 284-2498

Just complete this order form and mail it in with your check or credit card #.

We will call or e-mail you when the wines arrive.

Name _____ Date _____

Phone No. work _____ home _____

Credit Card No. _____ Exp. Date _____

(Mastercard, Visa or American Express discount is 15%)

Check Enclosed _____ Pick-up at Ravenna Queen Anne

Qty	Wine/ Producer	Retail	V.S.	Ext
Subtotal _____		9.5% Sales tax _____	Total _____	

TASTINGS AT BOTH SHOPS

Saturday September 6th 11AM-5PM *free*
Ontañón - Rioja Baja

*Laine Boswell will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30-5PM*

Saturday September 13th 11AM-5PM *free*
Château Haut-Serre Cahors

*Bertrand Vigouroux will be at the Ravenna shop from 11:30-2:00PM
and at the Queen Anne shop from 2:30-5PM*

Saturday September 20th 11AM-5PM *free*
Cain Vineyard & Winery

*Chris Howell will be at the Ravenna shop from 11:30AM-2:00PM
and at the Queen Anne shop from 2:30-5PM*

Saturday September 27th 11AM-5PM *free*
Avennia

VERY LIMITED QUANTITIES

2011 DeLille Cellars Cabernet Sauvignon 'Grand Ciel'
Red Mountain 160.00 132.80VS

2011 Quintessa Red
Rutherford, Napa Valley 129.95 *net*

2011 Ornellaia
Bolgheri Superiore 194.95 *net*

2011 Tenuta San Guido Sassicaia
Bolgheri Sassicaia 199.95 *net*

2012 Canvasback Cabernet Sauvignon (by Duckhorn)
Red Mountain 40.00 33.20VS

2011 Spottswoode Cabernet Sauvignon
Napa Valley 139.95 *net*

*2010 Aldo Conterno Barolos
will be available—please inquire.*